

## 2024 Annual Report



Kevin Cullen Executive Director

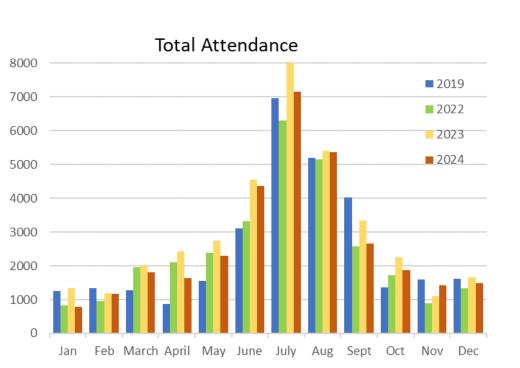


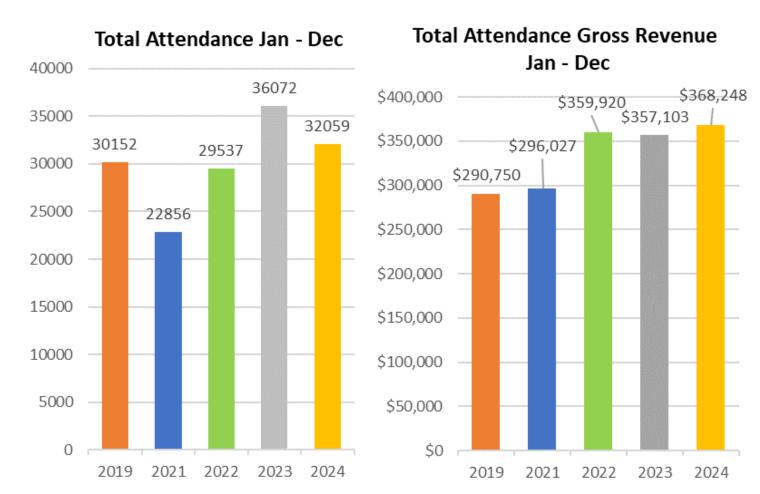
Connecting All People To Wisconsin's Waterways

## **2024 ATTENDANCE**

ADMISSION, EDUCATION, PROGRAMS = 32,059 SUBMARINE OVERNIGHTS: 2,872

TOTAL: 34,931





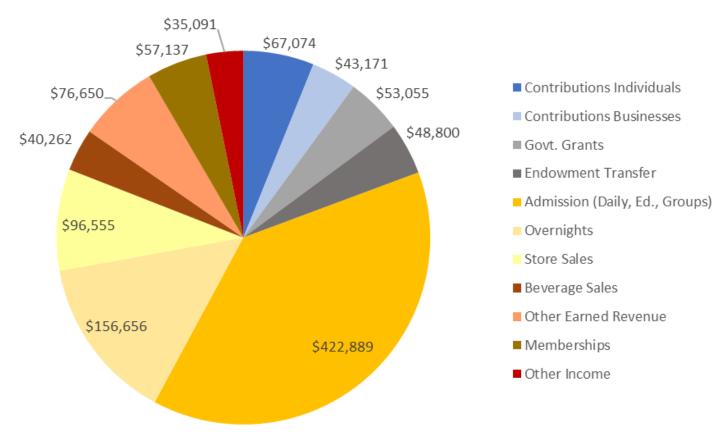
## OPERATING REVENUE JAN 1 – DEC 31 2024

TOTAL 2024
GROSS REVENUE:

\$1,097,341

2023 GROSS OPERATING (\$986,812)

#### Operating Revenue Jan. - Dec. 2024



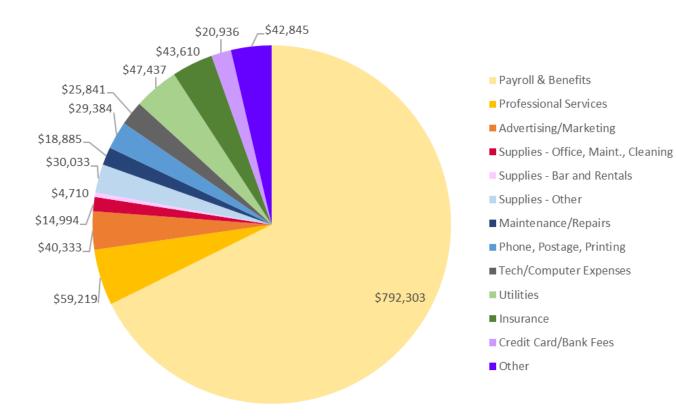
#### **OPERATING EXPENSES**

JAN 1 – DEC 31 2024

TOTAL 2024
GROSS EXPENSES
\$1,170,530
(- depreciation)

**2024 NET OPERATING (-\$73,189)** 

#### Operating Expenses Jan. - Dec. 2024





- Additional Fundraising Efforts
  - 28 Boat Campaign
  - Own a piece of USS COBIA
    - GUITAR made of COBIA Deck Wood
    - Wood Coasters
    - Metal Hull Pieces
  - Auction: Brewers Suite Tickets
  - COBIA Fund Coasters







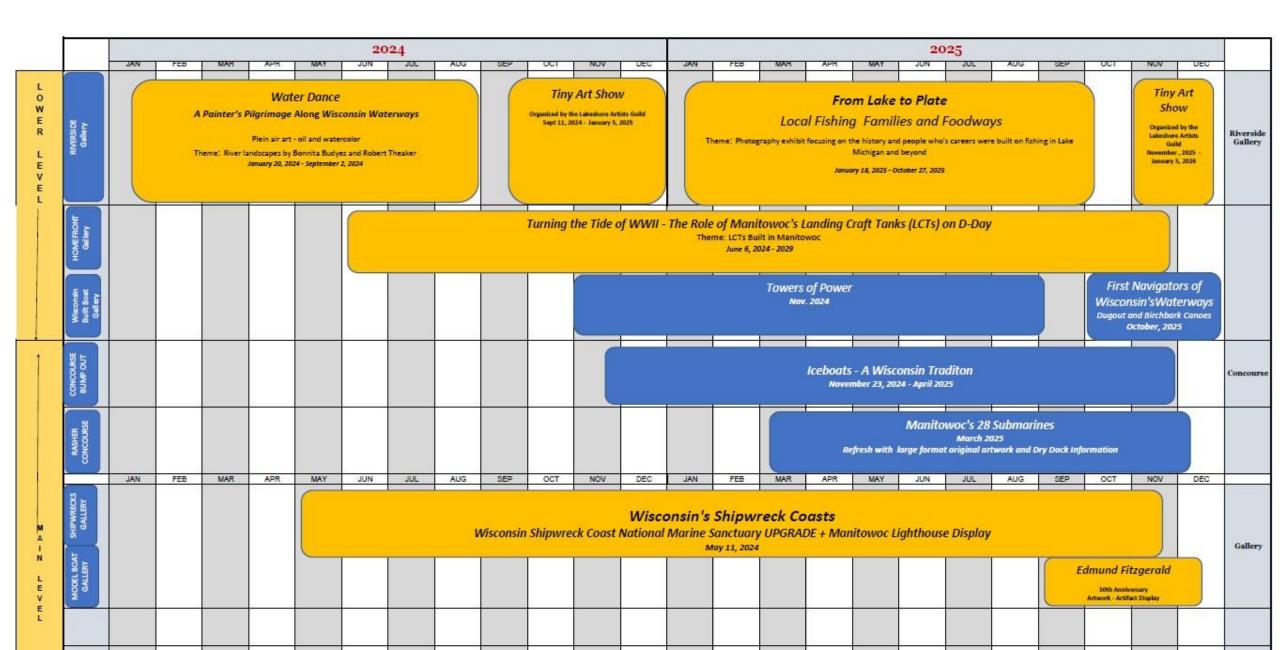
- Elected Officials Toured submarine and met staff & board members on 12/19/24
- State Senator: Devin LeMahieu
- State Representative: Paul Tittl

Amount Raised Through March 30, 2025

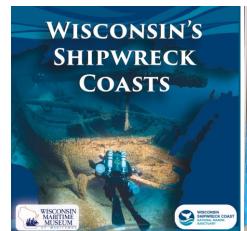
\$975,098

**GOAL: \$1.5 Million** 

### 2024-2025 Exhibits



## **New Exhibits in 2024**











## Turning The Tide of WWII













## 2024 Education & Outreach Impact

## Total Impact: 16,587 People

- 2024 Education: 3,137
  - Youth: 2,466 Adults: 1,280
- 2024 Programs: 6,907
  - In Person: 4,907 Virtual: 1,230
- 2024 Outreach: 6,543
  - Direct interactions at events throughout Northeast Wisconsin





## **2024 Submarine Overnight Program**

2022			2023			2024		
Groups	People	Paid	Groups	People	Paid	Groups	People	Paid
7	140	159	13	359	372	14	297	329
11	218	232	15	393	418	17	406	439
14	337	366	16	415	451	17	360	380
16	351	414	13	316	337	17	351	377
10	226	242	14	208	223	14	299	310
10	196	223	8	150	174	4	77	77
7	144	102	5	50	54	1	16	18
7	107	120	7	107	106	2	35	37
7	158	164	10	209	230	4	63	39
14	355	364	14	259	276	9	230	248
7	224	228	12	235	248	20	409	432
11	236	252	12	298	319	17	284	302
8	35	35	7	23	23	17	45	47
129	2727	2901	146	3022	3231	153	2872	3035

• 2024 Paid Overnights: 3,035 People

• Revenue: \$156,655.95



## 2024 WMM Media Exposure

#### <u>TV</u>

NE Wisconsin: WFRV – WBAY - NBC 26 - Fox 11

SE Wisconsin: CBS 58 Milwaukee, PBS Wisconsin













#### <u>Radio</u>

(WOMT) Talking Ship Podcast
Breakfast Club – throughout the year
Be My Guest – throughout the year
Wisconsin Public Radio – summer 2024
Woodward Radio – summer 2024
Cabin Podcast – Discover Wisconsin – October 2024







#### **Print**

Herald Times Reporter - Monthly Columns
National Review & Business Insider –Sub BnB - USS Cobia
Milwaukee Journal Sentinel – shipwreck finds, sinkholes
Smithsonian Magazine – *Margaret Muir* shipwreck discovery











## **NATIONAL Media Exposure**

#### **BUSINESS INSIDER**

MILITARY & DEFENSE

I toured the USS Cobia, a World War II submarine that sank 13 ships and received 4 battle stars. Take a look inside.





#### Smithsonian

## You Can Spend the Night on a Fully Restored World War II Submarine

The Wisconsin Maritime Museum is home to the USS "Cobia," a 312-foot-long vessel that completed six war patrols during World War II













From lighthouses to baseball stadiums, globetrotters have no shortage of unique accommodations to choose from while traveling.



MOST POPULAR

## WMM in Social Media

Jan. 1 2024 - Dec. 31 2024



**Facebook** 

Reach: 817,000



**Instagram Reach** 

Reach: 235,400

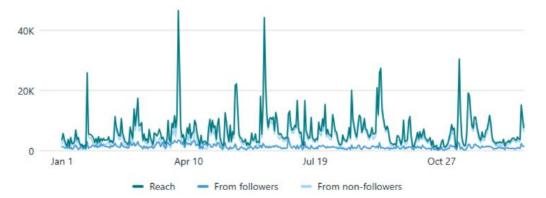


<u>TikTok</u>

Video Views: 334,000

56,000 likes, 12,000 shares

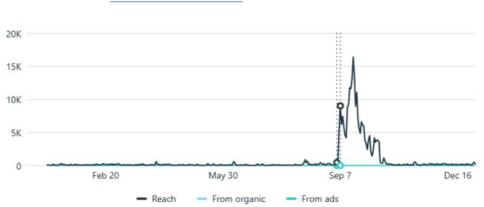
Facebook (Wisconsin Maritime Museum) - 817.3K reach



#### Top-Performing Posts of the Year:

- General Museum promotional video (13 September 2024)
  - o 195K views, 42K likes on TikTok
  - o 1,974 views, 86 likes on Instagram
- Sub BNB promotional video (6 August 2024)
  - o 80K views, 10.5K likes on TikTok
  - o 457,208 views, 25,710 likes on Instagram/Facebook
- USS Cobia #SubmarineSunday Dry Dock campaign photo (8 September 2024)
  - o 79K impressions, 690 likes on Facebook
  - o 484 impressions, 50 likes on Instagram
- SS Badger launch anniversary photo (6 September 2024)
  - o 42K impressions, 358 likes on Facebook
  - o 195 impressions, 17 likes on Instagram
- Edmund Fitzgerald sinking anniversary photo (9 November 2024)
  - o 41K impressions, 456 likes on Facebook
  - o 909 impressions, 76 likes on Instagram

ınstagram (wisconsin maritime museum) - 230.4% reach

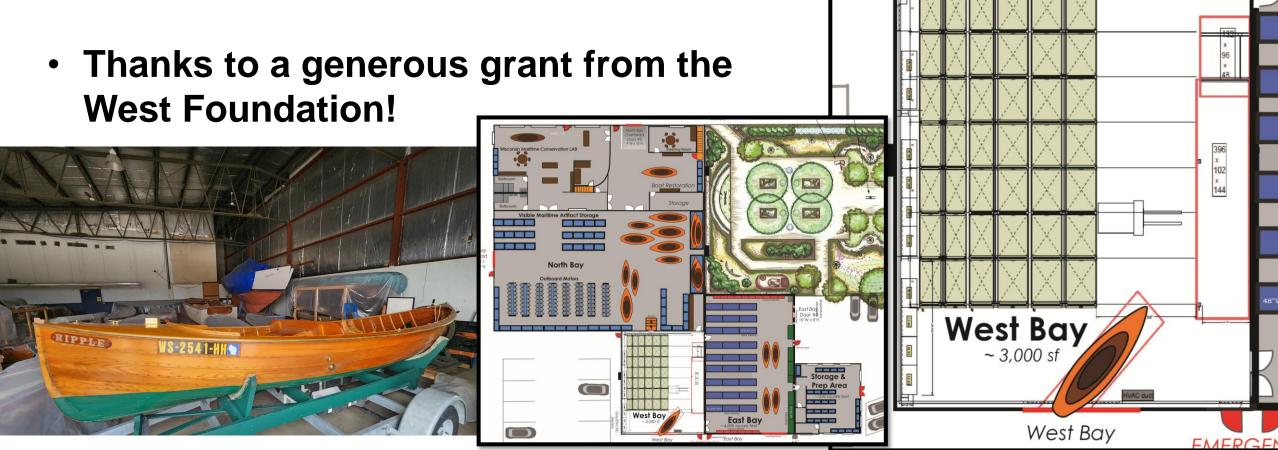


# Wisconsin Maritime Heritage Center Renovations

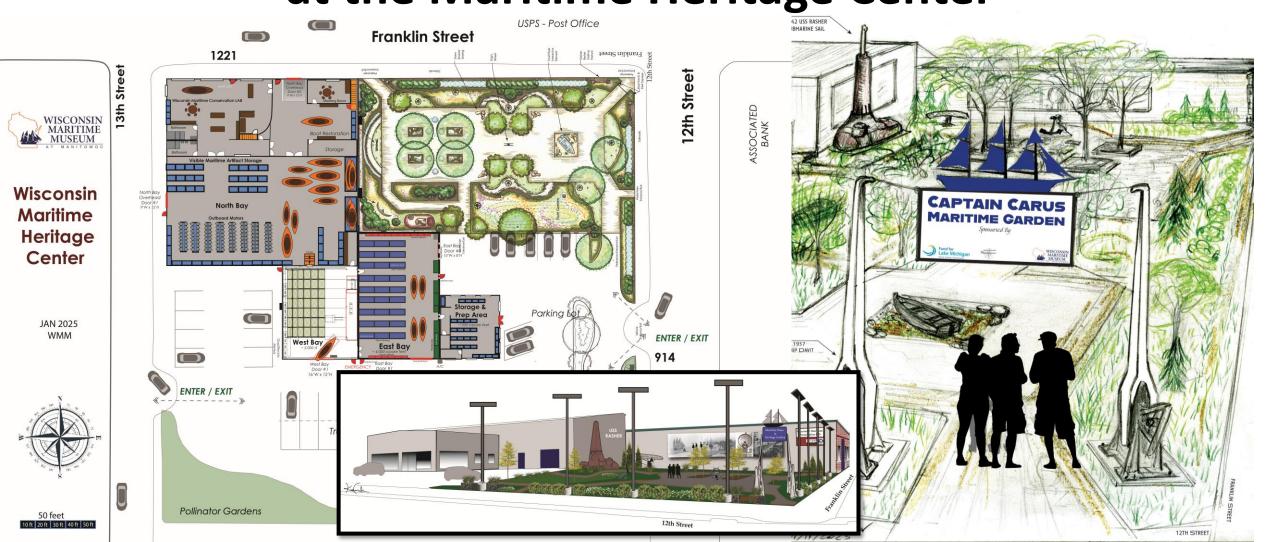


## Wisconsin Maritime Heritage Center

 Renovations of West Bay at The Maritime Heritage Center will begin in Spring 2025.



# Coming in 2025 Captain Carus Maritime Garden at the Maritime Heritage Center



## **Manitowoc Lighthouse Tours**



Starting in Spring
2025, Tours of the
Manitowoc
Lighthouse will be
organized and led by
the Wisconsin
Maritime Museum!



#### THANK YOU TO OUR AMAZING MUSEUM STAFF!



Alexandria





Amy



Ariel



**Emily** 



Jozlyn



Karen



Kevin



Lizzy



Paul



Serena



Tim

# THANK YOU ALSO TO OUR AMAZING MEMBERS, INTERNS & VOLUNTEERS

**TOTAL 2024 HOURS RECORDED: 2,743:33** 















Thank you!

Questions?

Comments?